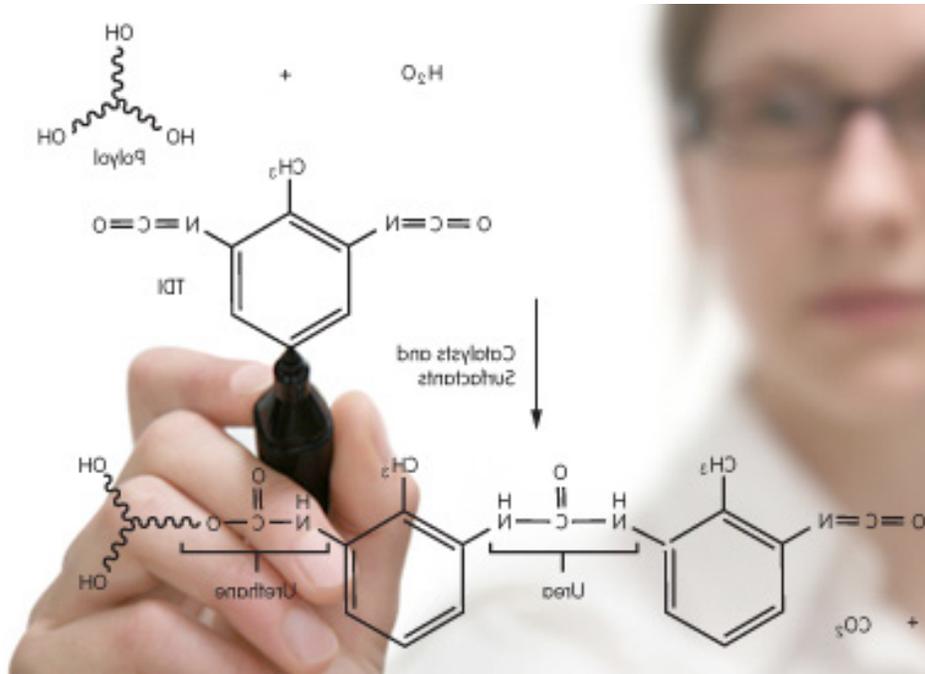




SUCCESS STORY: FXI

FXI is a leading **foam** manufacturer for the Home, Healthcare, Electronics, Industrial, Personal Care and Transportation Markets.



BUSINESS CHALLENGE

FXI is a leading foam manufacturer for the home, healthcare, electronic, industrial, personal care and transportation markets. Their products range from finished polyurethane goods, sub-assemblies, services and raw materials for OEMs, fabricators and retailers. FXI has over 15+ plants across North America. FXI maintains strong manufacturing capabilities and geared towards innovation, efficiency, process and performance improvements.

FXI was seeking a platform for Enterprise Performance Management (EPM) solutions for their financial close, budgeting and forecasting and profitability reporting.

- Company was using excel for their monthly close process and process was time consuming and cumbersome. Finance team was spending more time on closing the books than analyzing numbers.
- Outdated budgeting and forecasting software which was not fully supported on FXI infrastructure.
- Profitability and cost reporting was done in excel and accurate and reliable reports were not available on timely basis. Consolidated reports by plants and customers in consolidated currency was not even available on monthly basis.

SOLUTIONS

- ▶ Financial Close and Consolidation
- ▶ Planning, Budgeting and Forecasting
- ▶ Profitability and Cost Reporting

SERVICES

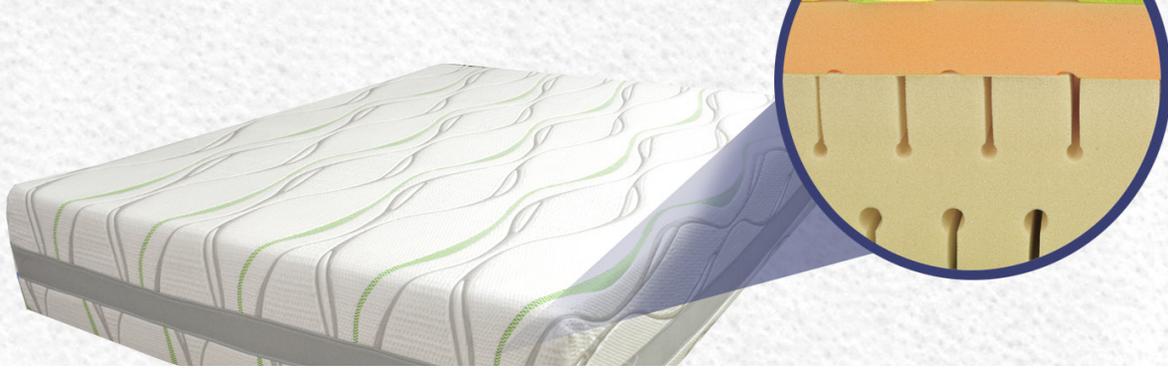
- ▶ Implementation
- ▶ Infrastructure and Integrations
- ▶ Maintenance and Support
- ▶ Training

PRODUCTS

- ▶ Hyperion Financial Management (HFM)
- ▶ Hyperion Planning (HP)
- ▶ Essbase
- ▶ Hyperion Financial Reports (HFR)
- ▶ Hyperion Strategic Finance (HSF)

INDUSTRIES

- ▶ Manufacturing



“Astral Solutions Group developed Financial Close and Consolidation, Planning Budgeting and Forecasting, Profitability and Cost Reporting Solutions for us. They did a great job on our development projects and now are providing Hyperion maintenance and support services to us. We have also worked with them before these projects. Astral Solutions Group is our go-to company for our Hyperion needs. They are only a phone call away and they don’t rest until the issue is resolved. Astral Solutions Group team make sure we have accurate and timely information available to make better business decisions. I would recommend them for Oracle Hyperion projects and if you are looking for a long-term Hyperion Solutions and Services partner.”

Darryl Dunn
SVP of Finance

SOLUTION

FXI realised there is a need to automate office of finance processes and turned to Astral Solutions Group for solutions to their challenges. Astral Solutions Group implemented Oracle Hyperion suite of products.

- Implemented Hyperion Financial Management (HFM) for close and consolidation.
- Hyperion Planning (HP) for budgeting and forecasting.
- Essbase applications for profitability reporting and other analytics needs.
- Hyperion Strategic Finance for cash predictions and modeling.
- Hyperion Managed Support Services to get the best value of Hyperion investment.
- Automated data integration and transformation between applications and other systems.

BENEFITS

- Seamless integration with ERP results in timelier month-end close.
- Instant access to budget and forecast numbers, saving the Finance team hours of manual, error-prone work and eliminated issues with version controls.
- Optimized decision-making due to 100% automated data delivery for reporting.
- Improved productivity and efficiency through real time profitability and cost reporting.
- Peace of mind and cost saving by not hiring in-house admin.

About Astral Solutions Group:

Astral Solutions Group provides Enterprise Performance Management (EPM) advisory, consulting, training and Support Services. We specialize in delivering performance management solutions for Financial Close and Consolidations, Planning, Budgeting and Forecasting, Profitability and Cost Reporting. We are experienced in addressing the requirements of an organization from project inception through the successful delivery and adoption of the completed solution.