



## AstralTech Customer Success Story



### About Orica Ltd. (ASX: ORI)

An Australian mining services company with global operations, Orica has over 12,000 employees and customers in 100 countries. Orica is the largest provider of commercial explosives and blasting systems and a leading supplier of sodium cyanide for gold extraction.

## Aggregating Separate ERP Systems Into One “Source of Truth” for Enterprise Reporting and Analysis.

Orica (ASX: ORI), one of the largest global providers of commercial explosives and blasting systems to the mining and infrastructure markets, was looking for consolidate information from three separate ERP platforms into a single “source of truth” for all reporting and analysis.

### Orica’s Challenge

Orica was looking for a way to help management make decisions faster and with more accuracy; this included a way to aggregate results from three separate divisions originating in three separate ERP platforms to provide a single consolidated “source of truth” for all reporting and analysis.

### Consolidating Information With Data Cubes

Astral implemented two ASO data cubes in Orica’s PBCS environment: a 'Cost' cube with detailed information on fixed and variable costs across nine data dimensions, and a second 'Sales' cube containing full managerial profit and loss statement (to EBIT) across seventeen data dimensions.

The aggregated data in the two cubes represents 90% of the finance specific information referred to by Orica management in the normal course of business to provide a single source for analysis.

The cubes also provide a back-end infrastructure for automatically accessing core financial data directly in Excel and Powerpoint (via the Oracle Smart View application) to enable efficient, repeatable and reconcilable results in reporting tasks.

Astral Tech also provided training to the user community to help with the adoption and ensure success of the new system.

### Post-Implementation Results

After Astral Tech's PBCS/Essbase implementation, Orica's finance department was able to achieve several important business objectives including:

1. Automating nightly consolidation of financial data from three different ERP source systems
2. Presentation of all results in three different currencies, local currency for local management, USD for regional management, and Australian Dollars for corporate reporting
3. Standardization of different profit models to a single definition across all profit and cost measures.

"We found Astral Tech to be the perfect mix of technical expertise and individual client attention. Astral Tech demonstrated a near endless capacity to address numerous technical, political and budgetary constraints within our organization with flexible and unique technical solutions."

*Ben Turner,  
Senior Finance Analyst, Orica*

### Customer Testimonial

*"I have used AstralTech for Essbase and Planning applications in all the three companies that I worked at. If you are looking for typical consultants who will throw tantrums at change requests and rake up fee for every little tweak, look elsewhere. If you are looking for true partners who will burn midnight oil to make your project successful, choose AstralTech without hesitation. They do quality work with lots of personal attention."*

*- Ankit Dhawan, VP of Finance*

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#### About AstraTech

AstralTech provides Oracle Hyperion Enterprise Performance Management (EPM) consulting, advisory, managed services and training solutions. We specialize in delivering performance management solutions for consolidations, budgeting, forecasting, planning and reporting for small, midsize and large companies.

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